

# Speaker Biography

## **Martin Benatar**

**Managing Consultant, Benatar and Co. Limited**

For 20 years, Martin has acted as a dedicated Lender's insurance adviser on several hundred Project financings across most sectors.

Since establishing Benatar and Co in February 2011, he now specializes on renewable energy and clean-tech IPPs as well as telecommunications transactions, exclusively for multilaterals, export credit agencies, development funding institutions and commercial banks providing senior debt products.

Martin's insurance career started with 10 years underwriting for a major composite insurance company. He has served on several market bodies and undertakes seminars for lawyers and their clients, ECAs, Multilaterals and project finance teams. Martin used to present an annual insurance lecture on the Project Finance Course at London Business School and acted as insurance expert for the University of Cambridge on a Masters Engineering course. Martin has contributed to several publications including the Project Finance Magazine, the Middle East Economic Digest and the chapter on Insurance in "International Project Finance Law and Practice" in 2011 and the revised edition, 2015 published by the Oxford University Press (edited by John Dewar).

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